

CAPABILITY STATEMENT

Offshore RSP for U.S. SLED Prime Contractors

Enterprise Oracle, Cloud & ERP delivery support - behind your prime, never in front of it.

COMPANY

Optimalsols Pvt Ltd

POSITIONING

Oracle Center of Expertise

DELIVERY REGIONS

GCC · USA · Pakistan

ENGAGEMENT

Offshore Resource Support Partner

ABOUT

About Optimalsols

Optimalsols is an Oracle Center of Expertise serving enterprises and government programs across the GCC, United States, and Pakistan. For U.S. State, Local and Education (SLED) opportunities, we engage exclusively as an offshore Resource Support Partner (RSP) to prime contractors - providing pre-bid intelligence, RFP decode, compliance mapping, proposal support, and post-award technical delivery. Primes stay on the contract and own the client relationship; we provide the offshore bench and engineering muscle.

CAPABILITIES

Core Competencies

Oracle ERP Modernization

E-Business Suite R12, Fusion Cloud ERP, Siebel CRM, Financials, HCM, SCM, Procurement

Cloud Migration & DR

OCI · Rackware-based DR & lift-and-shift · Data Guard · ZDM · Business Continuity

Oracle Data Services

DB administration, integration, governance & analytics · MariaDB · Autonomous DB

Systems Integration

Oracle Integration Cloud, custom portals & APIs, workflow automation

Managed Services

24x7 application support, DBA, performance tuning, patch & release - SLA-driven

Offshore Staff Augmentation

Oracle functional/technical consultants, cloud architects, DBAs, engineers

DIFFERENTIATORS

Why Primes Choose Optimalsols

● **Pure RSP Model**

Primes stay on the contract and own the client relationship. We work behind the scenes - never client-facing, no prime conflict.

● **Deep Oracle Bench**

20+ Oracle projects across EBS, Fusion Cloud ERP, Siebel CRM, and OCI - supporting state, county, and education modernization scopes.

● **Authorized Partnerships**

MariaDB Enterprise Partner and Rackware partner for cloud migration, DR, and lift-and-shift.

● **Pass-Through Economics**

NDA-ready, pass-through offshore pricing improves your bid competitiveness without margin erosion.

● **Compliance-Aware Delivery**

Documentation, audit artifacts, and process discipline aligned to Section 508, NIST 800-53, and .

● **Time-Zone Aligned Pods**

U.S. business-hours overlap from offshore delivery center - coordination preserved by onshore touchpoints.

PROCUREMENT

Procurement Information

SAM.GOV

Registration In Progress

NAICS CODES

541511 · 541512 · 541519

NIGP CODES

918-00 Technology · 918-46 Software Development

BUSINESS TYPE

Privately held · International (Pakistan + GCC + US)

COMPLIANCE

NIST 800-53 aware · WCAG 2.2 · Section 508

PAST PERFORMANCE

Sample Engagements & RFP Decode Library

Agency / Engagement	Category	Scope Highlights
Englewood, CO	Municipal ERP	Oracle-to-modern ERP transition analysis, requirements & roadmap
Bay County, FL	County / GIS	Permitting workflow, GIS integration, citizen-facing portals
City of Holland, MI	Municipal Tech	IT modernization advisory & application support
Town of Parker, CO	Municipal	Application modernization & integration analysis
West Metro Fire (CO)	Special District	Operational systems integration and reporting
USD 500 - Kansas City KS	K-12 Education	District data integration & dashboards roadmap
Commerce City, CO	Municipal	Cloud & data platform assessment
Miami Dade College	Higher Education	Oracle / data services advisory
Health Benefits Co. (USA)	Commercial - US	Oracle cloud infrastructure & DBA managed services
Software Co. (USA)	Commercial - US	Oracle ERP managed services with 24x7 coverage

FOOTPRINT

Regional Presence

GCC

Primary delivery hub. Active engagements across UAE and KSA. Data residency expertise via E& Alloy sovereign cloud.

United States

Active client engagements including cloud infrastructure and Oracle managed services delivery.

Pakistan

Engineering and delivery center. Certified Oracle specialists powering the offshore delivery factory.

CONTACT

Get in Touch

EMAIL

[info\[at\]optimalsols.com](mailto:info[at]optimalsols.com)

BOOK A CALL

calendly.com/saad-optimalsols

WEBSITE

optimalsols.us - optimalsols.com